

**CALLING ALL ENTREPRENEUR MEMBERS!
WHERE ARE YOU?
WE NEED YOUR INPUT!**

The Business Collaborative is currently investigating opportunities that may be available to our entrepreneur members through the formation of a buying consortium. A [Group Purchasing Organization](#) (GPO) would allow our members to pool their purchasing power in order to obtain discounts on office supplies, furniture and health insurance. As we continue our research, we need to ascertain the level of interest of our members. Please send an e-mail to AmandaBrownUNC@mac.com indicating your interest in learning about how your company can save money.

Profile of the Month

John Cator

Founder, President, & CEO, WebCTel, Inc.

John Cator is the founder, president and CEO of WebCTel, Inc., established in 2000. Located in Cambridge, WebCTel provides website design, maintenance and support, application development, productivity tools and consulting. WebCTel is the sole New England provider of solar powered hosting services.

In a time when many internet related services are failing, John has uniquely positioned WebCTel to pick up the pieces, completing application development halted mid-stream by the failure of other companies. In addition, WebCTel's client base is diversified and therefore not reliant upon the success of the dot com industry. John plans to expand into New York and Chicago within the next year.



John Cator, President & CEO

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John Cator Profile continued from page one

WebCTel's core philosophy is "empowering people and communities in the process." WebCTel works closely with community training centers such as Codman Square Tech Center, Falu Foundation, Tech Boston and Urban League to recruit staff from underserved urban communities. This distinctive recruitment method, in combination with their ecologically responsible components, places WebCTel at the forefront of socially responsible business. Current clients include Boston Real Estate, Breyer Architects and TBC member Primary Group.

Prior to establishing WebCTel, John served as senior vice president of operations at City Soft, a website development and management company. Previously, John held the position of senior account executive at Microsoft, during which time he helped to implement the Office Suite program. John also founded the first Vietnamese radio station in the Boston area, Vietnam Express, in 1990.

John serves on the board of the Haitian American Health Association. He is happily married and the proud father of a one year old daughter, Ella. Though Ella keeps him very busy, John finds time to enjoy both golf and snowboarding. Please visit John at www.webctel.com.

[Click on the link below to visit WebCTel's web site!](#)



Member Update

The Business Collaborative is pleased to announce that the Boston Foundation has recently renewed its support for our organization with a grant of \$25,000. The Boston Foundation supports organizations that promote education, health, community building and employment in the Greater Boston area. You may view the Boston Foundation press release, which includes a full listing of grant recipients, by clicking on the link below.

Thank you [Boston Foundation!](#)

News and Information

[Kaaren Johnson Street](#) has been appointed by Hector Barreto, Administrator of the U.S. Small Business Administration, to serve as [deputy administrator of the Office of Entrepreneurial Development](#).

In this capacity, Johnson Street will oversee entrepreneurial programs that provide education, training and technical assistance nationwide. The Office of Entrepreneurial Development incorporates a number of offices including Women's Business Ownership, Small Business Development Centers, Native American Affairs and E-Small Business.

Previously, Johnson Street owned a website design and management company in Florida. In addition, she held the position of vice president at the Small and Minority Business Development Center and the Urban Initiatives for Enterprise Florida, Inc. John Street also served as vice president of Diveristy Busienss Enterprise Worldwide for the Burger King Corporation, where she recruited women and minority-owned franchisees and suppliers.

Please visit the Small Business Administration web site to view this press release in its entirety:

URL: <http://www.sba.gov/news/indexheadline.html>

Upcoming Events

Friday, **November 2**

[Black-Jewish Economic Roundtable Fall 2001 Community Networking Breakfast](#)

Morgan Memorial Goodwill Industries, 1010 Harrison Avenue, Boston, MA 02119.

For further information, call 617.457.8700 or e-mail boston@ajc.org.

Wednesday through Friday, **November 7-9**

[Business for Social Responsibility \(BSR\) Annual Conference, "Learning for the Future"](#)

The Westin Seattle, Seattle, WA

For further information, visit URL: <http://www.bsr.org>.

Thursday, **November 15**

[Third Annual Boston Business Expo](#)

Hynes Convention Center, Boston, MA

For further information, contact Jody Ryan at the Expo hotline, 800.597.1115.

Friday, **November 16**

[Women's Network Breakfast](#)

Featuring Gail Snowden, Executive Vice President & Managing Director, FleetBoston Financial Community Banking Group/CRA

Omni Parker House Hotel, Boston, MA

For further information, visit URL: <http://www.gbcc.org>.

Thursday, **December 6**

[New England Minority Supplier Development Council 27th Annual Awards Dinner](#)

Dan Burnham, Chairman and CEO of Raytheon Company, will be the keynote speaker

Copley Marriott Hotel, Boston, MA

For further information, call 617.578.8900.

Tuesday, **December 11**

[Fourth Annual Rainbow/PUSH Coalition Awards Dinner](#)

Honoring Berry Gordy and Barbara Streisand

Beverly Hilton Hotel, Beverly Hills, CA

For further information, contact Michael Teta Associates at 323.658.5660.

Tuesday through Wednesday, **March 12-13, 2002**

[Third Annual Dream Makers' Forum](#)

The Registry Resort, Naples FL

For further information, contact 312.630.1512.