

Profile of the Month

Richard Taylor

Chairman, Taylor Smith Realty, Inc.

Taylor Smith Realty, Inc. is a full-service real estate brokerage firm specializing in retail and commercial transactions largely in the urban markets of Massachusetts. They work with national brand tenants and local businesses that are looking to expand. The company also works with landlords that seek to reposition their properties from non-credit tenant-at-will occupancies to credit tenants able to execute a long-term lease.

Taylor Smith Realty employs a broad range of real estate professionals that are not only licensed real estate brokers, but also have a deep understanding of tenant fit-up costs, permitting and zoning issues, and community outreach as well as development. Clients have included Footlocker, McDonald's, Popeye's Chicken, Store 24 and several community-based enterprises and churches. In addition, they work with non-profit institutional users of large office and administration space that need to be in close proximity of their customer base.

Richard Taylor serves as Chairman of Taylor Smith Realty. He brings to this business a comprehensive experience base in many aspects of the business that include construction, development, zoning/permitting and community outreach.

Richard has had corporate experience serving as Vice President of Development for FMR Properties, Inc., the real estate arm of Fidelity. He also previously served as Division Vice President at Blue Cross Blue Shield. As Secretary of Transportation in the administration of Massachusetts Governor Bill Weld, Richard was very active in so-called horizontal construction, executing an aggressive road and bridge repair program. He is especially proud of expanding the commuter rail from Worcester to Boston and overseeing much of the construction of the Ted Williams Tunnel, the Dudley Station bus terminal and the South Station bus terminal.

Long active in civic and cultural activities in the Boston community, Richard is currently a director of The Partnership and a member of the Board of Higher Education for the Commonwealth of Massachusetts. Richard holds an MBA from Harvard Business School as well as his Juris Doctorate from Harvard Law School. Additionally, he attended Oxford University as a Rhodes Scholar and earned a Bachelor's degree in journalism from Boston University. Richard lives in Chestnut Hill with Kathy, his wife of 30 years. They have a daughter and a son.



Richard Taylor
Chairman

Struggling to find the right path to grow your business?

InnerCity Entrepreneurs (ICE) is an initiative of Boston University's Entrepreneurial Management Institute and Department of Sociology in conjunction with Roxbury Community College Small Business Development Institute,

Beginning in January, the hallmark of the program is a fifteen month Certificate program in Small Business Entrepreneurship (spaced every 2-4 weeks to fit an entrepreneur's schedule). Based on a consultative and teamwork-teaching model, the program uses each company's particular business as the case from which they will learn. During the program participants will build critical skills, gain greater access to new capital and markets, and set personal and professional goals. The program does this through four unique methods:

1. **Peer-to-Peer:** The program will facilitate both in and out of class peer group sessions on issues that a business owner faces day to day.
2. **Coursework:** The coursework itself spans 9 months with 14 three hour class sessions spread out every 2-3 weeks. This provides ample time for participants to 'learn by doing' by integrating in-class skill building into their businesses and then coming back to class to reflect on the results.
3. **Private Sector Network:** The program has developed a network of experts in fields such as legal, accounting, banking, venture capital, and real estate. Experts in these fields have agreed over the course of the program to serve as speakers, host topic related networking events for ICE participants only, and to answer any field specific questions a participant may have during the program.
4. **Mentors:** Participants will be matched with a mentor to assist with the coursework as well as with their specific growth focus.

This initiative offers a unique business development opportunity for small urban businesses pursuing growth. InnerCity Entrepreneurs is only accepting a small number of businesses for its first class. To apply or for further information, visit ICE online at www.bu.edu/ice or contact them at 617.970.6346.

[Click here to visit ICE online!](#)

Upcoming Events

Tuesday, **September 23**

10th Anniversary R.O.S.E. Awards Celebration

Fairmont Copley Plaza Hotel, Boston, MA

For further information, visit URL: <http://www.rosefund.org>.

Wednesday through Thursday, **September 24 - 25**

Opportunities Conference 2003, "Asian Pacific and Hispanic Americans: Building on America's Promise"

Featuring U.S. Secretary of Labor Elaine Chao and U.S. Secretary of Housing and Urban Development Mel Martinez. For small business owners and non-profit organizations.

Registration is free.

Washington, DC

For further information, contact 800.770.0265 or visit

URL: <http://www.opportunitiesconference.gov>.

Thursday, **September 25**

Boston Digital Bridge Foundation presents, "Evening on the Bridge"

Franklin Park, Boston, MA

For further information, visit URL: <http://www.eveningonthebridge.org>.

Monday through Saturday, **September 29 - October 4**

Sustainable Resources 2003, "Solutions to World Poverty"

Boulder, CO

For further information, contact 303.988.1323 or visit

URL: <http://www.sustainableresources.org>.

Tuesday, **September 30**

United Way of Massachusetts Bay Women's Leadership Breakfast

Hynes Convention Center, Boston, MA

For further information, visit URL: <http://www.uwmb.org>.

Thursday, **October 2**

Greater Boston Chamber of Commerce Small Business of the Year Awards Luncheon

Sheraton Boston Hotel, Boston, MA

For further information, visit URL: <http://www.bostonchamber.com>.

Thursday, **October 2**

Codman Square Health Center's 8th Annual Men of Boston Cook for Women's Health

Boston, MA

For further information, contact 617.822.8388.

Tuesday, **October 7**

10th Annual Private Equity/Venture Capital Industry Leadership Breakfast

Omni Parker House, Boston, MA

For further information, contact Sarah at 617.624.8182 or sbranstrator@uwmb.org.

Upcoming Events

Wednesday, **October 8**

UMASS Boston College of Management, "Future of the Financial Services Industry"
Keynote speaker: Roger Ferguson, Jr., Vice Chairman of the Federal Reserve System
The Vault, Boston Stock Exchange, Boston, MA

Wednesday, **October 8**

Community Resources for Justice Award 125th Anniversary Celebration
The Cyclorama at the Boston Center for the Arts, Boston, MA
For further information, contact 617.482.2520.

Thursday, **October 9**

6th Annual Rainbow/PUSH Coalition Awards Dinner
Celebrating the birthday of Rev. Jesse L. Jackson, Sr.
Beverly Hilton Hotel, Beverly Hills, CA
For further information contact 818.817.2310.

Wednesday, **October 15**

The Horizon's Initiative 5th Annual Women's Breakfast
Keynote Speaker: Barbara Ehrenreich, best-selling author of "Nickel and Dimed: On (Not) Getting By in America"
For further information, contact 617.287.1900 or visit
URL: <http://www.horizonsinitiative.org>.

Thursday, **October 16**

Judge Baker Children's Center presents Camille Cosby World of Children Awards
Celebration Reception & Dinner
Fairmont Copley Plaza Hotel, Boston, MA
For further information, contact 617.232.8390 ext. 2122.

Saturday, **October 18**

BET's 9th Annual Walk of Fame Gala
Honoring, and featuring, the legendary Aretha Franklin.
Washington, DC
For further information, contact 202.608.2184.

Friday, **October 31**

Young Professionals Night featuring networking, music, dancing and food
World Trade Center, Boston, MA
For further information, contact 617.442.8800 or visit URL: <http://www.dimock.org>.

Saturday, **November 1**

Dimock Community Health Center presents, "Steppin' Out 2003," featuring Walter
Beasley and many other artists, celebrating the rhythm of jazz, blues and motown
For further information, contact 617.442.8800 or visit URL: <http://www.dimock.org>.

Upcoming Events

Sunday through Tuesday, **November 2 - 4**

Investors' Circle 2003 National Conference, *"Building Sustainable Communities: From Philanthropy to Venture Capital"*

The Charles Hotel, Cambridge, MA

For further information, contact 617.566.2600 or visit

URL: <http://www.investorscircle.net/Conference2003.html>.

Friday, **November 7**

Global Citizens Circle, *"Celebrating 30 years of diversity, discussion and constructive change."*

Seaport Hotel at the World Trade Center, Boston, MA

For further information, contact 617.267.8862.

Tuesday through Friday, **November 11-14**

Business for Social Responsibility Annual Conference, *"Building and Sustaining Solutions"*

Los Angeles, CA

For further information, visit URL: <http://www.bsr.org/conference>.

Thursday, **November 20**

Organization for a New Equality Medal of Hope Dinner 2003

Four Seasons Hotel, Boston, MA

For further information, contact 617.424.6631.

Thursday, **November 20**

Boys & Girls Clubs of Boston Annual Meeting

Fairmont Copley Plaza Hotel, Boston, MA

For further information, visit URL: <http://www.bgcb.org>.

Thursday, **January 29**

Greater Boston Chamber of Commerce 10th Annual Pinnacle Awards

Sheraton Boston Hotel, Boston, MA

For further information, contact 617.557.7344 or visit URL: <http://www.gbcc.org>.

Wednesday through Monday, **February 11-16**

Black Enterprise/AXA Advisors Ski Challenge

Vail, CO

For further information, visit URL: <http://www.blackenterprise.com>.